



## quotable quotes

*The key to successful leadership today is influence, not authority.*

– **Kenneth Blanchard** (b. 1966), American author and management expert

*Our chief want is someone who will inspire us to be what we know we could be.*

– **Ralph Waldo Emerson** (1803-1882), American essayist, lecturer and poet

*The very essence of leadership is that you have to have vision. You can't blow an uncertain trumpet.*

– **Theodore M. Hesburgh** (b. 1917), priest of the Congregation of Holy Cross, President Emeritus of the University of Notre Dame

*Leadership comes from integrity – that you do whatever you ask others to do. I think there are non-obvious ways to lead. Just by providing a good example as a parent, a friend, a neighbor makes it possible for other people to see better ways to do things. Leadership does not need to be a dramatic, fist in the air and trumpets blaring, activity.*

– **Scott Berkun** (b. 1956), author and motivational speaker

*The leaders who work most effectively, it seems to me, never say "I." And that's not because they have trained themselves not to say "I." They don't think "I." They think "we"; they think "team." They understand their job to be to make the team function. They accept responsibility and don't sidestep it, but "we" gets the credit ... This is what creates trust, what enables you to get the task done.*

– **Peter Drucker** (1909-2005), influential writer, management consultant, and self-described social ecologist

*High sentiments always win in the end, The leaders who offer blood, toil, tears and sweat always get more out of their followers than those who offer safety and a good time. When it comes to the pinch, human beings are heroic.*

– **George Orwell** (1903-1950), English novelist and journalist